

October 13, 2017

## SIOR Names New Mid-Atlantic President

by the Editors of Commercial Property Executive

**Overseeing approximately sixty representatives, Matthew Laraway will be responsible for managing groundbreaking instructional and networking proceedings.**

Matthew Laraway, executive vice president & partner of Chesapeake Real Estate Group LLC, was nominated president of the Society of Industrial and Office Realtors Maryland/District of Columbia/NoVa Chapter.

Part of a network of almost fifty areas spread all over the globe—the society extends throughout more than 630 cities in 34 countries—SIOR’s regional chapter includes the District of Columbia, the state of Maryland and the counties of Arlington, Fairfax, Loudoun and Prince William. It also encompasses the city of Alexandria, Falls Church and Manassas.

*“Together with the local SIOR executive team, we plan to improve the value proposition of membership by focusing on the offering of innovative educational programs and networking events, as well as elevating the quantity and quality of resources available. The velocity of industrial real estate activity currently occurring in the Maryland-Washington, D.C.-Northern Virginia marketplace is unprecedented, and our members continue to play significant roles in the leasing and sale of high-profile transactions,”* said Laraway in prepared remarks.



Matthew Laraway

### **A PREMIUM ORGANIZATION**

Having a robust and sustained transactional history in brokerage or executive management, SIOR affiliates are typically engaged in the industrial and office sectors, while also functioning in sales management, executive management and advisory services positions. *“SIOR is unique among professional real estate organizations due to the qualifying requirements necessary for membership, based on ethics and transactional history,”* Laraway added.

From a total of 3,100 members, the local chapter comprises nearly sixty associates, including corporate executives, developers and educators.

*Image courtesy of SIOR*