

James P. Lighthizer

SIOR, CCIM

Prinicpal, Managing Partner

Mr. Lighthizer started Chesapeake Real Estate Group, LLC ("CREG") in 2004 after spending 16 years at CBRE, where he achieved the titles of Senior Vice President and Partner, and was a consistent "Top 5" producer. He represented dozens of institutional landlord clients with leasing and investment sale assignments and also served as a tenant representative leader with the National CB Global Logistics Practice Group.

Since starting CREG, the company has purchased numerous properties as part of the company's initiative to both own and broker commercial real estate. CREG has acquired, developed and/or has or held ownership in over 20 industrial, office, and retail projects that total over \$300 million in value. The company's partners include or have included Prudential Real Estate Investors, USAA Real Estate, The Carlyle Group and Atapco Properties.

Under Lighthizer's direction, CREG has negotiated some of the region's largest transactions:

- General Motors sale of their Baltimore Van Assembly Plant, 182 acres and two million square feet to Duke Realty.
- GM acquisition of 80 acres in White Marsh, Maryland, 800,000 square-foot Allison Transmission Plant.
- Acquisition and Joint Venture with Prudential for 240-acre, 1.5 million square feet Baltimore Crossroads @95, which is currently in its final stages of development.

PROFESSIONAL AFFILIATIONS AND ACCREDITATIONS: (past and current)

- Chaired NAIOP Market Overview Panel for 5 yrs 2008 through 2013
- NAIOP PAC Board 2016 through present / PAC Chairman 2011 through 2016
- NAIOP Executive Committee 2016 - present / NAIOP National Forum member 2012-present
- Presented Annual Industrial Market Overview for 18 yrs to the Appraisal Institute, 1999-present
- Founded and ran the Baltimore JD RF real estate games for 2 yrs, 2011 and 2012.
- Anne Arundel County Executive Transition Team Dept of Public Works
- Anne Arundel County partnership for Children, Youth and Families
- CCIM (Certified Commercial Investment Member)
- SIOR (Society of Industrial and Office Realtors)
- NAIOP (National Association of Industrial and Office Properties)
- CLM (Council of Logistics Management)
- Juvenile Diabetes Research Foundation (JD RF) Board Member
- CBRE / USC Formal Sales and Corporate Service Training
- Mount St. Mary's President's Council / Fundraising Chairman (Class of 1988)
- Bachelor of Arts, Mount St. Mary's College, 1988
- Gilmour Academy High School, Cleveland, Ohio, 1984



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